

Maryland State Beekeepers Assoc, Inc.

Dedicated to beekeeping in Maryland since 1908

Minutes of the Executive Board Meeting May 11, 2018

USDA/ARS Beltsville Bee Lab, Building 306 BARC-EAST, Beltsville, MD

MSBA President, Jim Fraser called the meeting to order at 7:08 PM.

Attendees: *In room:* Jim Fraser, Kim Mehalick, Toni Burnham, Robert Crouse, Allen Hayes, David Clark, Carl Guerci (proxy for Deborah Hewitt), Marc Hoffman, Clyde Strang, Susan Warner, Marc Hoffman, Phil Frank (non-voting).

On phone: Brenda Klaunberg, Bill McGiffin, George Meyer, Cybil Preston (non-voting), Barry Thompson, Patti Wong, Jerry Worrell, Barry Thompson.

Review and Approval of the Minutes. Motion to approve David Clark, seconded by Susan Warner, the motion passed.

Reports by the Officers

President – A full agenda, let's move on with the meeting

Treasurer - Financial statement sheet. Certificate of deposit coming due in July, will receive an additional \$1000. All 3 CDs will then average about \$10,000. George Imirie Fund has collected \$64.90 to date with annual \$100 payout. The fund will lose money when we renew.

License plates are also off. Sales of t-shirts and honey judging class will remain on statement, though class will next take place in 2019. See attached report.

Secretary & Editor – *BeeLine* hoped for third week May. Club input, including articles from club newsletters, always of interest. Seeks feedback concerning *BeeLine* content.

Vice-President – Kim Mehalick: Keynote speaker for June is Dr. Paul Kelly of University of Guelph, change from Bill Sprenkle due to family issues. Working on November, BOD members asked to publicize June meeting. Speakers include Zac Lamas of BIP and Dr. Miguel Corona of USDA/ARS. BIP presentation also. UMD room must be reserved 90 days in advance, not sooner. Susan Warner has agreed to handle meeting refreshments. Jim has done equipment inventory and will bring to meeting. Susan will procure food from list provided by Jim Fraser.

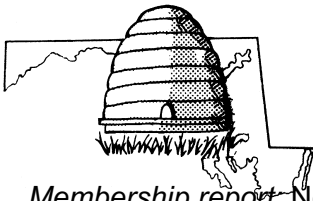
EAS Report – Patti Wong has been to three clubs, Montgomery County, Frederick and Howard, all receptive. Has PowerPoint presentation which covers EAS with room for MD input. Four more clubs are scheduled for visits, two this month and two in early June. One additional club has received flyers and others have not replied, will visit them next year.

Upcoming Programs

June 16 Meeting at UMD as discussed above. Honey Harvest Festival 2018 is still a maybe.

Marc Hoffman spoke with Dick Crane in January but no further contact, suggested club find another event within which to offer festival and explained previous offerings and resources. Previous location not interested. Perhaps event may be held Summer 2019 instead. Jim Fraser will contact clubs to gauge interest.

Old Business



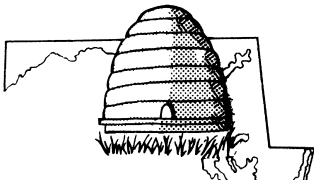
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1. *Membership report:* New annual members, 265, still growing. 13 new members, signed up as Life Members right away, for a total of 278. Six existing members converted from annual to life members. We have 313 Life Members. We have 232 returning members. 257 total members enrolled this year plus 6 converted to life. We have 829 members as of now. Large churn in membership with limited renewals suggests exit survey to discover why. Izzy Hill and Toni Burnham will craft questions/language, Phil Frank will deploy on website and generate notices to participate to past members.
2. *Online Membership System:* Advantage to dispensing with paper handling, but disadvantage in number of donations to Imirie, Apiary Inspectors, and MSBA General Fund donations, a total of \$7,291 from last year. If monies collected since November are included, \$3,791 short. Unexpected drop has created accounting snafus for Treasurer. Dues collected since November: \$9,191.12. Campaign for participation in next *BeeLine*. Jim will write emails to members, Bob will bring paper donation forms to meetings. For donations, changes to website with suggested giving levels to be considered.
3. *Prince Georges restrictions* update: No change/news. Unlikely that there will be new restrictions.
4. *ETO:* No movement, next step is Toni Burnham filling out label form for use of ETO for beekeeping fumigation and other paperwork. Toni requests help, Izzy and Barry offer to confer. Jim asks: is there need? Viral sterilization appears to be increasingly valuable. Shout out in newsletter. Include need for storage location.
5. *NJ Restrictions on Beekeeping:* Allen Hayes: no ongoing problem, closed issue.

New Business

1. *Directors' Dues*, all current.
2. *Club contacts on website, newsletter:* Carroll and other counties out of date, Jim will forward list. Phil Frank requests BOD members send him local club webmaster names and contact info.
3. *New Meeting Location:* Appears to have worked well. Room was not original choice, lines of site were source of some complaint. Vendor area tight. AV was great. We get space free of charge. We may look at other locations that require a fee in future. We should reschedule for this location, can cancel if other location becomes necessary.
4. *Liability Insurance:* \$475 last year. Now \$525, but less than other offers. The Hartford (our insurer) may be most experienced. Automatic renewal
5. *Recruiting new Treasurer:* A candidate with CPA has been identified, still somewhat tentative. Has been assured that most important meeting for attendance is November/Honey Show.
6. *Spending Limits Rules for Meetings:* Bylaws do not include spending limits for officers. VP needs guidelines, as there has been historic variation and Treasurer has faced unexpected expenses at meeting time. *Motion by David Clark:* Yearly budget of \$7500 for three General membership meeting expenses, with a budget of \$2500 per meeting. If that amount is exceeded, approval from two officers (President, Vice President, Treasurer, or Secretary) is required with notification in advance of the meeting date. *Clyde Strang seconded.* Motion passes unanimously.
7. *MOM's Organic Market Selling Nucs:* Cybil Preston has been in touch, approximately 20 coming to Maryland: she will inspect. All have been inspected in VA. Website now includes education suggestion and links to clubs. Sales to all other states will pick up in VA. BOD members note difficulty for local clubs to mentor unprepared beekeepers with nucs that are unlikely to survive. Jim will get in touch to clubs with delivery locations in their area to suggest outreach to buyers.
8. *Support for Sale of Nucs by Members:* While local clubs do offer varying levels of availability information, MSBA will expand "bees for sale" notification capability of website.
9. *Lantern Flies:* An invasive pest in PA which will inevitably reach Maryland. Several PA counties have been quarantined, pest nests on everything, including woodenware, depends on Tree of Heaven/*Ailanthus altissima* for life cycle. May be issue for commercial pollinators due to consumption of fruit in orchards. Major eradication effort in progress. Include in *BeeLine*.



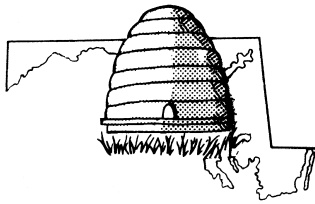
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10. *Pygmy Shrews*: smaller than shrews common to Maryland to date. An increasing winter threat to clustered bees: feeds by removing heads, sucking out thorax of bees, does not nest in hives. Moving down from Canada, now common in New England. Both Izzy Hill and Toni Burnham have observed this pest. Works through wintering colonies in a row, can get through #4 hardware cloth, guards must be #5. Good article on BeeInformed site, will be shared in *BeeLine*. Different diet from existing shrews. Rachel Fahey from BIP should be invited to November meeting to discuss.
11. *Bee Day in Annapolis 2019*: Marc Hoffman will put on agenda for October BOD Meeting.

A motion to adjourn was made by Toni Burnham and seconded by Allen Hayes, the motion passed. The meeting adjourned at 8:52 PM.

Next Board Meeting: (Suggested) Friday, October 19, 2018.



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Financial Statements and Treasurer's Report, 2018

Explanatory Notes

Balance Sheet--Accrual Basis		As of 5/11/2018
Business Advantage Checking Account		\$4,248.59
Business Interest Maximizer Account		\$7,287.23
Certificate of Deposit I--12 Month 01/05/2019		\$10,517.64
Certificate of Deposit II--12 Month 04/12/2019		\$10,526.71
Certificate of Deposit III--12 Month 07/07/2018		\$9,565.25
Assets, (projector, coffee urn, software, audio equip, etc.)		\$1,873.48
George Imirie Fund CD--12 Month 07/07/2018		\$5,669.68
Total Assets		\$49,688.58
Liabilities		\$0.00
		\$0.00
Total Liabilities		\$0.00

Membership	To Date	2017	2016
Annual members in good standing	516	522	535
Life members	313	294	287
Complimentary members	15	15	16
Total Membership:	844	831	838

Revenues	Budget	To Date	2017	2016	
Dues:	\$6,900.00	\$ 7,962.39	\$ 7,938.92	\$ 7,857.37	Add \$1228.73 dues from 2017
Grant from Maryland Ag Fair Board (FY 2016)	\$900.00	\$900.00	\$1,800.00	\$ 0.00	
License Plates:	\$275.00	\$230.34	\$ 669.00	\$ 537.39	7 year avg. \$353.07 to 2016
Donations:	\$800.00	\$108.41	\$1,801.43	\$1,985.51	
Auctions, Misc. Sales:	\$200.00	\$ 0.00	\$ 0.00	\$245.00	
Interest:	\$32.00	\$12.83	\$21.96	\$ 15.78	
Donations: George Imirie Fund:	\$100.00	\$64.90	\$245.00	\$205.00	Less \$100 paid 2017
Honey Harvest Festival:	\$280.00	\$ 0.00	\$ 0.00	\$215.00	
State Fair premiums + workshare:	\$ 0.00	\$ 0.00	\$584.48	\$ 0.00	
Sales: T Shirts	\$ 0.00	\$ 0.00	\$975.33	\$1,186.97	
Honey Judging Class	\$ 0.00	\$ 0.00	\$ 0.00	\$1,565.18	
Apiary Inspection Fund:	\$ 0.00	\$736.89	\$6,155.75	\$5,100.01	Add \$1627.66 Funds from 2017
Total Revenues:	\$9,487.00	\$9,278.87	\$14,036.12	\$13,813.20	

Expenditures	Budget	To Date	2017	2016	
Meetings:					
Guest speaker travel expenses and honoraria:	\$ (3,000.00)	(\$739.39)	(\$4,832.90)	(\$3,607.60)	
Rent of facilities:	\$ (125.00)	\$ 0.00	(\$200.00)	\$ 0.00	
Refreshments (donuts, coffee and soda):	\$ (325.00)	(\$224.31)	(\$849.01)	(\$505.32)	
Total Meeting Expenditures:	(\$3,450.00)	(\$963.70)	(\$5,881.91)	(\$4,112.92)	
Newsletter:					
Printing & Postage:	(\$450.00)	(\$188.25)	(\$250.07)	(\$340.07)	
Total Newsletter Expenditures:	(\$450.00)	(\$188.25)	(\$250.07)	(\$340.07)	
Other:					
Annual Honey Show:	(\$1,200.00)	\$ 0.00	(\$1,099.87)	(\$1,463.11)	
** Judges Fees:		\$ 0.00	(\$32.10)	(\$379.43)	
** Premiums Paid:		\$ 0.00	(\$876.00)	(\$795.00)	
** Ribbons Purchased:		\$ 0.00	(\$191.77)	(\$95.76)	
Honey Harvest Festival:	\$ 0.00	\$ 0.00	\$ 0.00	(\$120.00)	
Donations paid:	(\$100.00)	\$ 0.00	\$ 0.00	(\$105.00)	
Affiliation Dues:	\$ (300.00)	\$ 0.00	(\$300.00)	(\$300.00)	
Awards:	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	
George Imirie "Excellence in Beekeeping Education"	\$ 0.00	\$ 0.00	(\$100.00)	(\$100.00)	
Business Expenses (Fees, lodging, meals, refunds):	(\$2,200.00)	(\$280.24)	(\$1,009.84)	(\$756.31)	
Insurance: due in June	(\$475.00)	\$ 0.00	(\$475.00)	(\$425.00)	
ETO Maintenance:	(\$125.00)	(\$25.50)	(\$23.75)	(\$200.50)	
Fund Raising Exp.(T-Shirts):	\$ 0.00	\$ 0.00	(\$135.00)	(\$844.97)	
Taxes: (MD, Sales and Use Tax collected)	\$ 0.00	(\$82.70)	(\$77.27)	\$ 0.00	
Honey Judging Class	\$ 0.00	\$ 0.00	\$ 0.00	(\$1,266.87)	
Apiary Inspection Fund paid:	\$ 0.00	(\$3,422.28)	(\$4,528.09)	(\$5,100.01)	Not included in Expenditures
** PayPal/Card Fees: information only	(\$75.00)	(\$405.74)	(\$96.65)	(\$131.21)	Not included in Expenditures
Total Other Expenditures:	(\$4,400.00)	(\$3,810.72)	(\$8,945.34)	(\$11,951.96)	
Grand Total Of Expenditures:	(\$8,300.00)	(\$4,962.67)	(\$15,077.32)	(\$16,404.95)	
Treasurer Notes:					
P&L		Income	Expenses	Variance	
		\$9,278.87	(\$4,962.67)	\$4,316.20	

Treasurer Notes: ** = manually entered number
 Applied for and received Sales Tax Exemption in September 2011
 Reminder: George Imirie Award Funds Paid are to be deducted from new donations or CD